

— HOTEL & EXPERIENCES —
Estancia Cerro Guido

Season Rates

2024 - 2025





All Inclusive
Classic Room

Low Season

15 Sept - 31 Oct 2024 / April 2025

High Season

01 November 2024 / 31 March 2025

Peak Season

20 December 2024 / 10 January 2025

Rates per person in US dollars for foreign guests

Program	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD
2 Nights	2.030	1.590	1.135	2.840	2.240	1.615	3.125	2.465	1.775
3 Nights	2.830	2.215	1.585	3.960	3.120	2.265	4.360	3.435	2.490
4 Nights	3.450	2.715	1.945	4.850	3.835	2.780	5.335	4.220	3.060
5 Nights	4.250	3.340	2.390	5.965	4.725	3.430	6.560	5.195	3.770

All Inclusive Program Includes:

- Accommodation in Classic Room.
- Regular transfers from / to: Punta Arenas, Puerto Natales Cerro Castillo, Cancha Carrera (Argentinean border).
- Full board (buffet breakfast / lunch or box lunch / dinner menu).
- Open bar (house wines & standard liquors included).
- Lunch and half day excursion for guests arriving at Estancia Cerro Guido before 2 pm. on the day of check in.

- Daily regular excursions from our catalogue of included activities.*
- Entrance fee to Torres del Paine National Park.
- Bilingual guides (Spanish / English).

All Inclusive Programs don't include:

- Transfers other than those mentioned.
- Conservation Safari full day excursion.
- Fly fishing.
- Premium liquors and wines.
- Phone Calls.
- Laundry.
- Tips.

*Except Conservation Safari Full day and Fly fishing excursion.

*Excursions are regular and are organized in groups with the guides team on the day of the check-in.



**All Inclusive
private**

Classic Room

Low Season

15 Sept - 31 Oct 2024 / April 2025

High Season

01 November 2024 / 31 March 2025

Peak Season

20 December 2024 / 10 January 2025

Rates per person in US dollars for foreign guests

Program	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD
2 Nights	2.840	2.230	1.590	3.975	3.135	2.260	4.375	3.450	2.490
3 Nights	3.960	3.100	2.220	5.545	4.370	3.170	6.100	4.805	3.485
4 Nights	4.830	3.800	2.725	6.790	5.370	3.890	7.470	5.905	4.280
5 Nights	5.950	4.670	3.345	8.350	6.615	4.800	9.185	7.275	5.280

All Inclusive Private Program Includes:

- Accommodation in Classic Room.
- Private transfers from / to: Punta Arenas, Puerto Natales, Cerro Castillo, Cancha Carrera (Argentinean border), and Torres del Paine National Park.
- Transfers From / to El Calafate, Argentina.
- Full board (buffet breakfast / lunch or box lunch / dinner menu).
- Premium open bar.

- Lunch and half day excursion for guests arriving at Estancia Cerro Guido before 14.00 hrs. on the day of check in.
- Daily private excursions from our catalogue of included activities.*
- Conservation Safari full day.
- Entrance fee to Torres del Paine National Park.
- Bilingual guides (Spanish / English).

All Inclusive Private Programs don't include:

- Transfers other than those mentioned.
- Fly fishing.
- Phone Calls.
- Laundry.
- Tips.

*Except Fly Fishing.

Program comparison table

	All inclusive program	All inclusive private program
Shared transfer at fixed schedule	✓	
Private transfer with free schedule		✓
Transfer In or Out to or from El Calafate		✓
Stay at a Classic room	✓	✓
Full board (buffet breakfast, lunch or box lunch, dinner menu)	✓	✓
Shared excursions from our catalogue	✓	
Private excursions from our catalogue		✓
Full Day Conservation Safari Excursion		✓
Open bar	✓	✓
Premium open bar		✓
Entrance to Torres del Paine National Park	✓	✓



Reservation, Payment and Cancellation Policies

General Notes

- Rates valid for stays between 15 September 2024 and 30 April 2025.
- All rates are expressed in USD (US dollars) VAT exempt.
- Foreign guests, non-residents in Chile, can access tax exemption with VAT exempt rates in USD. For this purpose, all foreign guests must present their valid passport and entry card to the country at the time of check-in at the hotel.
- The CHD (child) rate applies for children between 5 and 12 years old in extra bed.
- Children between 0 and 4 years old are free, sharing bed with their parents.

- Estancia Cerro Guido excursions are regular, group excursions and are subject to availability and modifications according to weather conditions. The excursions are organised with the team of guides on the day of the check in, and according to the interests of the guests.

- Regular transfer schedules for All Inclusive programs are subject to change without prior notice according to domestic flight arrivals and departures.

- Fares are subject to change without prior notice.

- Any kind of delay (including the delay on arrival of flights, buses or cruises), is beyond the responsibility of Estancia Cerro Guido.

- During Peak Season (December 20 to January 10) special conditions will apply.

Important Note:

All extra expenses arising in the event that a travel program has to be shortened or extended with respect to the initially contracted itineraries due to causes not attributable to Estancia Cerro Guido, such as weather conditions, bridge closures, border crossings, catastrophes, pandemics, riots, etc., will be the responsibility of the guests.

In this case, Estancia Cerro Guido is not obliged to provide any compensation or reimbursement, for which we suggest that you take out travel insurance to cover such events.

\$25 USD per person, per night, will go directly to Cerro Guido foundation. This way we can all contribute to efforts and keep helping in the conservation of this beautiful territory and its wildlife.*

** More information on the last page.*

Reservation, Payment and Cancellation Policies

Booking Conditions

- Reservations: All reservations must be requested in writing to **bookings@cerroguido.cl**

For each booking made, the client will receive a confirmation number as a backup for both parties.

The booking is considered to be confirmed once the written confirmation has been received.

- Tentative bookings: These are all those blocks that have not been assigned prepayments. In the event that

Estancia Cerro Guido receives reservation requests, and there is no availability on the same dates, the client will be informed and will be given 5 days to make the corresponding prepayment to change the reservation to confirmed, otherwise, the reservation will be considered cancelled without further notice.

- Modification of reservations: Modifications to confirmed reservations are subject to the hotel's availability.

All modifications must be made in writing to: **bookings@cerroguido.cl**

A booking is considered modified only upon receipt of written confirmation of the modification.

- Late modifications: “Late modification” means any modified reservation that is within the days for which penalty applies according to the “**Cancellation and modification policies**” table. The table will be applied in days and penalty percentage for any reservation modified late (applies to changes involving a decrease in the number of persons, nights and rooms).

- Availability enquiry: Confirmation of availability is only given in writing via email, this means that a room is not considered blocked or booked via telephone or whatsapp. When availability is checked by telephone, an email must be sent formally requesting the block and once the confirmation email is received with the tentative booking number, the availability can be confirmed to third parties; this is due to the fact that bookings are very dynamic.

- Booking details: For each confirmed booking, we request:

Name of guests

Dietary restrictions or preferences

Date of birth

Nationality

Contact place for transfer in and out (transfer information applies only for all inclusive bookings).

For groups we request a rooming list 30 days prior to check in.

Reservation, Payment and Cancellation Policies

Payment Policies

Individual Reservations (1 to 6 persons/ up to 3 rooms)

- A deposit corresponding to 30% of the total amount of the reservation is required within 5 working days after receiving the confirmation.
- The balance must be paid 45 days before check in.
- In case of requesting a reservation within 45 days prior to check in, payment must be made in full immediately upon receipt of confirmation.
- For **Peak Season**, the balance must be paid 60 days prior to the check in. In case of requesting a reservation within 60 days prior to check in, payment must be made in full immediately upon receipt of confirmation.

It is understood that any individual or group reservation without the corresponding payment is an unconfirmed or tentative reservation, in which case it may be cancelled according to the needs of Estancia Cerro Guido, with prior notice to the applicant, who will have 5 days to change the reservation from tentative to confirmed status. If the applicant does not confirm within 5 working days, Estancia Cerro Guido will cancel the reservation without notice.

Important note:

All operational expenses for payments made via bank transfer must be borne in full by the principal. Applies to all reservations. For inquiries please contact us at bookings@cerroguido.cl.

Group Reservations (7 or more people/ 4 or more rooms)

- A deposit of 30% of the total amount of the reservation is required within 5 working days after receiving the confirmation.
- The balance must be paid 75 days prior to the check in.
- In case of requesting a reservation within 75 days prior to check in, payment must be made in full immediately upon receipt of confirmation.
- For **Peak Season** the balance must be paid 105 days prior to the check in. In case of requesting a reservation within 105 days prior to check in, payment must be made in full immediately upon receipt of confirmation.

Reservation, Payment and Cancellation Policies

Cancellation and Modification Policies

Individuals 1 to 6 persons / up to 3 rooms	Groups 7 or more persons / 4 or more rooms	Fee to be applied
76 or more days before check in	121 or more days before check in	No charges apply
75 - 45 days before check in	120 - 105 days before check in	30% of the total cost of the booking
44 - 35 days prior to check in	104 - 75 days before check in	50% of the total cost of the booking
34 - 0 days prior to check in	74 - 0 days before check in	100% of the total cost of the booking

Reservation, Payment and Cancellation Policies | Peak Season

Cancellation and Modification Policies

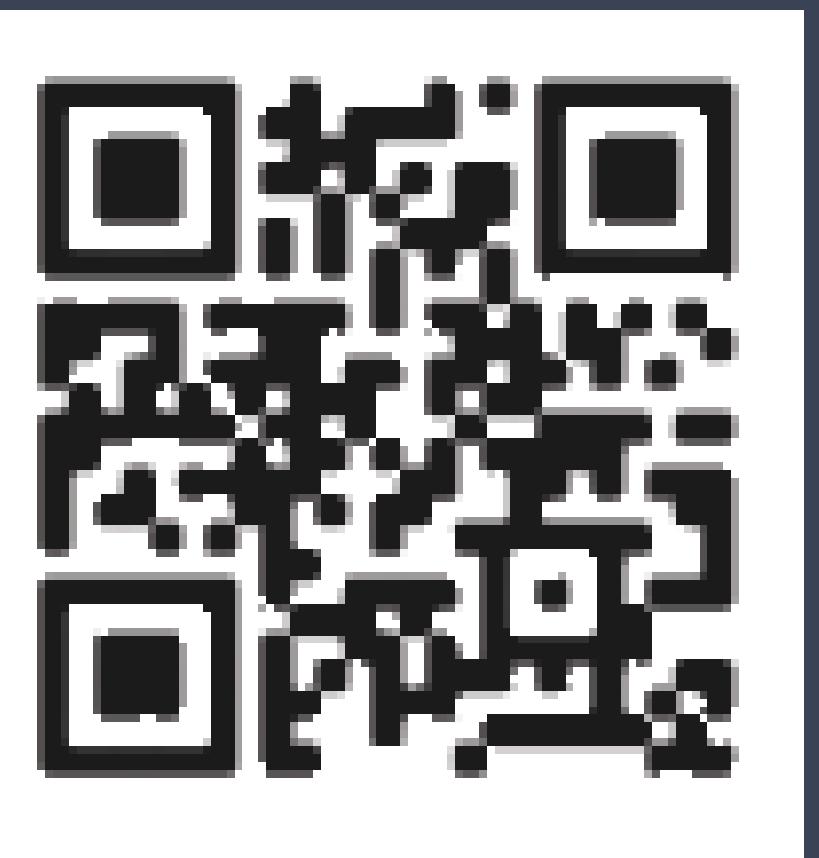
Individuals 1 to 6 persons / up to 3 rooms	Groups 7 or more persons / 4 or more rooms	Fee to be applied
106 or more days before check in	121 or more days before check in	No charges apply
105 - 75 days before check in	120 - 105 days before check in	30% of the total cost of the booking
74 - 55 days prior to check in	104 - 75 days before check in	50% of the total cost of the booking
54 - 0 days prior to check in	74 - 0 days before check in	100% of the total cost of the booking

Conservation Foundation

Virtuous partnership between Hotel Cerro Guido and Cerro Guido Conservation Foundation.

The wildlife of the Magallanes Region, especially Cerro Guido, is a treasure that we must protect. For decades, the species that inhabit the area, especially the Puma, have been in danger due to the historical conflict in which this feline is seen as the main enemy of the cattle industry. For this reason, At Estancia Cerro Guido, we have taken a significant step to protect the heritage of this magnificent territory.

We have recently implemented a policy whereby a percentage of what you paid for your reservation, goes directly to Cerro Guido conservation foundation. What does this mean? It means that every special moment you experience here, every corner you explore and every smile you share, will be a concrete contribution towards heritage conservation. This + the conservation safari excursion are 2 concrete actions we are taken towards the safeguard of this magical territory.



www.fundaciongc.com

contacto@fundacioncerroguidoconservacion.com

