

Season Rates  
2023 - 2024



**All Inclusive  
Classic Room**

**Low Season**

15 Sept - 31 Oct 2023 / April-May 2024

**High season**

1 Nov 2023 - 31 March 2024

Rates per person in US dollars for foreign guests

Program	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD
2 Nights	1.690	1.325	945	2.365	1.865	1.345
3 Nights	2.355	1.845	1.320	3.300	2.600	1.885
4 Nights	2.875	2.260	1.620	4.040	3.195	2.315
5 Nights	3.540	2.780	1.990	4.970	3.935	2.855

**All Inclusive Program Includes:**

- Accommodation in Classic Room.
- Regular transfers from / to Punta Arenas, Puerto Natales or Cerro Castillo.
- Full board (buffer breakfast / lunch or box lunch / menu dinner).
- Open bar (house wines & standard liquors included).
- Lunch and half day excursion for passengers arriving at Estancia Cerro Guido before 14.00 hrs. on the day of check in.

- Daily regular excursions from our catalogue of included activities.\*
- Entrance fee to Torres del Paine National Park.
- Bilingual guides (Spanish / English).

**All Inclusive Programs don't include:**

- Transfers other than those mentioned in the regular transfer table.
- Conservation Safari full day excursion.
- Fly fishing.
- Premium liquors and wines.
- Phone Calls.
- Laundry.
- Tips.

\*Except Conservation Safari Full day and Fly fishing excursion.

\*Excursions are regular and are organized in groups with the guides' team on the day of the check-in.

**Classic Room**

Our rooms include central heating, private bathroom, neutral amenities, hairdryer and safe deposit box.

**Schedule**

Check in: 15:00 hrs

Check out: 11:00 hrs



**All Inclusive private  
Classic Room**

**Low Season**  
15 Sept - 31 Oct 2023 / April-May 2024

**High season**  
1 Nov 2023 - 31 March 2024

Rates per person in US dollars for foreign guests

Program	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD
2 Nights	2.366	1.855	1.323	3.311	2.611	1.883
3 Nights	3.297	2.583	1.848	4.620	3.640	2.639
4 Nights	4.025	3.164	2.268	5.656	4.473	3.241
5 Nights	4.956	3.892	2.786	6.958	5.509	3.997

**All Inclusive Private Program Includes:**

- Accommodation in Classic Room.
- Private transfers from / to Punta Arenas, Puerto Natales, Cerro Castillo and Torres del Paine National Park.
- Transfers From / to El Calafate, Argentina.
- Full board (buffet breakfast / lunch or box lunch / menu dinner).
- Premium open bar.
- Lunch and half day excursion for passengers arriving at Estancia Cerro

- Guido before 14.00 hrs. on the day of check in.
- Daily private excursions from our catalogue of included activities.\*
- Conservation Safari full day.
- Entrance fee to Torres del Paine National Park.
- Bilingual guides (Spanish / English).

**All Inclusive Private Programs don't include:**

- Transfers other than those mentioned in the included transfer.
- Fly fishing.
- Phone Calls.
- Laundry.
- Tips.

\*Except Fly Fishing.



## Reservation, Payment and Cancellation Policies

### General Notes

- Rates valid for stays between 15 September 2023 and 30 April 2024.
- All rates are expressed in USD (US dollars) VAT exempt.
- Foreign guests, non-residents in Chile, can access tax exemption with VAT exempt rates in USD. For this purpose, all foreign guests must present their valid passport and entry card to the country at the time of check-in at the hotel.
- The CHD (child) rate applies for children between 5 and 12 years old in extra bed.
- Children between 0 and 4 years old are free, sharing bed with their parents.
- Estancia Cerro Guido excursions are regular, group excursions and are subject to availability and modifications according to weather conditions. The excursions are organised with the team of guides on the day of check in and according to the interests of the passengers.
- Regular transfer schedules for Ali Inclusive programmes are subject to change without prior notice according to domestic flight arrivals and departures.
- Fares are subject to change without prior notice.
- Any delay or delay in the arrival of flights, buses or cruises is beyond the responsibility of Estancia Cerro Guido.

### **Important Note:**

All extra expenses arising in the event that a travel programme has to be shortened or extended with respect to the initially contracted itineraries due to causes not attributable to Estancia Cerro Guido, such as weather conditions, bridge closures, border crossings, catastrophes, pandemics, riots, etc., will be the responsibility of the passengers.

In this case, Estancia Cerro Guido is not obliged to provide any compensation or reimbursement, for which we suggest that you take out travel insurance to cover such events.

\$25 USD per person, per night will go directly to Cerro Guido foundation. This way we can all contribute to efforts and keep helping in the conservation of this beautiful territory and its wildlife.

# Reservation, Payment and Cancellation Policies

## Booking Conditions

**- Reservations:** All reservations must be requested in writing to **bookings@cerroguido.cl**

For each booking made, the client will receive a confirmation number as a backup for both parties.

The booking is considered to be confirmed once the written confirmation has been received.

**- Tentative bookings:** These are all those blocks that have not been assigned prepayments. In the event that Estancia Cerro Guido receives reservation requests and there is no availability on the same dates, the client will be informed and will be given 5 days to make the corresponding prepayment to change the reservation to confirmed, otherwise the reservation will be considered cancelled without further notice.

**- Modification of reservations:** Modifications to confirmed reservations are subject to the hotel's availability.

All modifications must be made in writing to: **bookings@cerroguido.cl**

A booking is considered modified only upon receipt of written confirmation of the modification.

**- Late modifications:** “Late modification” means any modified reservation that is within the days for which penalty applies according to the “**cancellation policy**” table and the “**cancellation policy**” table will be applied in days and penalty percentage for any reservation modified late (applies to changes involving a decrease in the number of persons, nights and rooms).

**- Availability enquiry:** Confirmation of availability is only given in writing via email, this means that a room is not considered blocked or booked via telephone or whatsapp. When availability is checked by telephone, an email must be sent formally requesting the block and once the confirmation email is received with the tentative booking number, the availability can be confirmed to third parties; this is due to the fact that bookings are very dynamic.

**- Booking details:** For each confirmed booking, we request:

Name of passengers

Dietary restrictions or preferences

Date of birth

Nationality

Contact place for transfer in and out (transfer information applies only for all inclusive bookings).

- For groups we request a rooming list 30 days prior to check in.

# Reservation, Payment and Cancellation Policies

## Payment Policies

### **Individual Reservations (1 to 6 persons/ up to 3 rooms)**

- A deposit corresponding to 30% of the total amount of the reservation is required within 5 working days after receiving the confirmation.
- The balance must be paid 45 days before check in.
- In case of requesting a reservation within 45 days prior to check in, payment must be made in full immediately upon receipt of confirmation.

### **Group Reservations (7 or more people/ 4 or more rooms)**

- A deposit of 30% of the total amount of the reservation is required within 5 working days after receiving the confirmation.
- The balance must be paid 75 days prior to check in.
- In case of requesting a reservation within 75 days prior to check in, payment must be made in full immediately upon receipt of confirmation.

It is understood that any individual or group reservation without the corresponding payment is an unconfirmed or tentative reservation, in which case it may be cancelled according to the needs of Estancia Cerro Guido, with prior notice to the applicant, who will have 5 days to change the reservation from tentative to confirmed status. If the applicant does not confirm within 5 working days, Estancia Cerro Guido will cancel the reservation without notice.

### **Important note:**

All operational expenses for payments made via bank transfer must be borne in full by the principal. Applies to all reservations. For inquiries please contact us at [bookings@cerroguido.cl](mailto:bookings@cerroguido.cl)

## Reservation, Payment and Cancellation Policies

### Cancellation and Late Modification Policies

<b>Individuals</b> <b>1 to 6 persons / up to 3 rooms</b>	<b>Groups</b> <b>7 or more persons / 4 or more rooms</b>	<b>Fee to be applied</b>
76 or more days before check in	106 or more days before check in	No charges apply
75 - 45 days before check in	105 - 75 days before check in	30% of the total cost of the booking
44 - 35 days prior to check in	74 - 55 days before check in	50% of the total cost of the booking
34 - 0 days prior to check in	54 - 0 days before check in	100% of the total cost of the booking